Sherwood High School Booster Board Minutes July 12, 2020

Board Members:

PRESENT

President - Josh Munger
Secretary - Lisa Gilmor
Treasurer - Jim Bonomo LATE
Concessions Coordinator 1 - Amy Patterson
Concessions Coordinator 2 - Mara Cowan
Auction Chairperson 2 - Amy Moore
Member at Large (Scholarships) - Jerylin Wernet
Athletic Director - Randy Ramp

NOT PRESENT

Vice President/Social Media – Christy Duitman Apparel Chairperson 1 - Kate Al-Sheikhly Apparel Chairperson 2 – Chris Kautzky Website Master – Casey Stewart Sponsorship Coordinator – Jill Badouli Auction Chairperson 1 – Kim Kolb Member at Large – Brandi Morton Drive One 4 UR School – Stadium Coordinator – Chris Kautzky Member at Large – Amy Balzer

COACHES MEETING WITH BOARD LIAISON

Baseball-Nate Hickok Josh Munger Boys Basketball-Rahim Tufts Jim Bonomo Boys Lacrosse-Spencer Smith Jerilyn Wernet Cheerleading-Sheri Gillum Kate Al-Sheikhly Cross Country-David Killian Jerilyn Wernet Girls Basketball-Lauren Howard Jim Bonomo Girls Lacrosse-Mark Flint Jerilyn Wernet Girls Soccer-Katie Hartman Brandi Morton Girls Tennis- Roxanne Imbrie Amy Patterson Amy Moore Softball-Mikal Morris Lisa Gilmor Swimming- Kristen Maples Track-Terrel Smith Jill Badouli Volleyball-Jenette Brotnov Josh Munger Wrestling-Jeff Wilson Mara Cowan Boys Golf-Jeff Stirlin Josh Munger **Boys Soccer-Monty Hawkins** Kim Kolb Boys Tennis-Brady Peterson Amy Patterson Dance-Billy Gorecki Christy Duitman Football-Greg Lawrence OPEN Girls Golf-Sheby Hunt Christy Duitman

REPORTS

Treasurer Report

From emailed report:

Bank Balance: \$37,665.04 Available balance: \$34,665.04

There are no pending bills or team expenses that we need to pay.

I reached out to a couple of you for a expense committee to help put a plan in place for the fall season. I heard from Kate and she will communicate with the board on any new purchases. I know she is in the works to do an online store.

This is assuming that we have school and a fall season. On the enclosed spreadsheet is a breakdown of income/expenses for concessions and apparel for last year's fall season. Assuming we have a season, I don't think it's realistic that we will do \$54K in sales in concessions. Realistically, I think we have to budget for half of that in sales \$27K-which is about \$9K a month. Expenses-to stock the concessions we spent \$18,702 to stock the concessions. I think the budget should be about 60% of that which is about \$11K-which is \$3740 a month. If we do more than \$9K in September, I would be flexible to increasing the budget. The challenge is, we just don't know what will happen. If we don't have school or a season, this information is irrelevant. If we do have school and a season, there is a risk that we don't get thru the season and I would not be in favor of sitting on a bunch of inventory.

As for apparel, I believe Kate said she has about \$3K in merchandise. Again, I would recommend using the same formula as above. We should only be spending money on things we know we can turn and move with ease. If we can do consignment on things, that would be great. We do consignment at SBO on several things.

From meeting:

Retail trend: 50% down, inventory down 40%. Packaged goods only?

RANDY TEXT: The new indoor concession is completed and they are moving items over this week. The outdoor concession is close to done and they hopefully have locks installed on them soon so they move those items over. No locks yet, will let us know when done.

Auction Report

Met with Patrick – move forward with Auction, all online. 1 hour in duration. \$3500. Online has raised more money in COVID because get beyond local to donate. Use social media and Lynda Bradshaw to get in touch with alumni. Donation by class?

President's Report

- Gift cards for going away members \$50 each for 5 members.
- No golf tournament
- Trailer covered under warrantee not done until end of August.

- Chad Morton no longer with us.
- Need Website and Drive 4 School chairs
- August 29 Open House? Not sure, might be cancelled.
- Dutch Trailer at new stadium? Yes, there is an access road with 4 electrical hook ups. Inside stadium. After September. Get on list.
- August meeting: August 9 at 5PM, Skype
- Apparel is still in process on selling clothing online

5:35 meeting adjourned.

NEXT Booster meeting will be August 9 at 5:00 via Skype.